

Mikromasch European Distributors Meetings. Thank you!

AUTUMN 2010



In October 2010 Mikromasch company organized a series of meetings with its key European distributors. Mikromasch was represented by:

- *Shakhnoza Salmanova*, Chief Marketing Officer;
- *Pavel Malyshkin*, Chief Scientist;
- *Larissa Shabratova*, International Distributor Manager.

We visited France, Switzerland, Italy and Germany to discuss with our partners the current state of European scientific market as a whole and the situation in various countries.

We presented our marketing program for 2011 including new research and development plans. You defined new directions for our efforts and made invaluable contribution to Mikromasch advance and growth.

We want to express our deepest gratitude to:

- **CN Technical Services Ltd** (Great Britain) - *Clive Nottingham*
- **Axess** (France) – *Daniel Pailharey and Dr. Sylvain Ferrero*;
- **ScienTec** (France) – *Didier Pellerin and Louis Pacheco*;
- **Schaefer Group** – *Martin Bossard*;
- **A. P. E. Research** (Italy) – *Dr. Stefano DeMonte, Dr. Stefano Prato, Dr. Razvan Stoian*;
- **Anfatec Instruments AG** (Germany) – *Dr. Anne-Dorothea Müller*.

We were happy to participate in the users seminar held by **A. P. E. Research** - it was really useful and inspiring.

We want to thank all our partners for warm welcome and for your great attention to our products. We really want to thank you for all the ideas and proposals you made during this short week. Your professional attitude is incredible, it's a honour to work with you!

We are always open to your suggestions that help us improve and lead our cooperation to a new height.

— PARIS — BERN — TRIESTE — MUNICH —